



## **TriGeo Partners with COMPUTERLINKS to Launch North American Channel Partner Program to the Midmarket**

### ***SIEM Expansion Fuels Transition to Reseller-Centric Delivery Model***

**POST FALLS, Idaho (Nov. 3, 2008)** — [TriGeo Network Security](#), the leading provider of [security information and event management](#) (SIEM) technology for midmarket enterprises, today announced its partnership with COMPUTERLINKS to deliver a comprehensive channel partner program in North America. COMPUTERLINKS is a global value-added distributor (VAD) with a strong heritage in security and IT infrastructure solutions.

"We have relationships with some of the world's most innovative security companies and TriGeo's SIM solution compliments and extends our portfolio," said Russell Zientek, CEO of COMPUTERLINKS North America. "TriGeo's ability to actively respond to network threats coupled with its exclusive focus on midmarket companies makes it an ideal offering for our partners."

Resellers are working harder than ever to deliver and support business-critical network security solutions including firewalls, web filtering, identity management, anti-malware and much more. TriGeo Security Information Manager (SIM) sits in the center of all of these devices and systems to monitor and correlate logs, enable compliance and actively respond to security threats – giving resellers the ability to deliver a best-in-class, security ecosystem.

TriGeo SIM is the industry's only real-time SIEM solution designed specifically for the midmarket. Delivered as a fully configured appliance, the solution supports hundreds of network products, comes stocked with more than 650 network monitoring rules and over 240 pre-built reports for compliance and network analysis. TriGeo SIM goes far beyond log management, providing real-time log analysis to identify network attacks and policy violations as they happen and initiate proactive responses such as quarantining, blocking, USB defense and controlling processes, accounts and privileges. All of this is available at a price starting below \$20,000. The company has hundreds of customers across financial services, retail, healthcare, education, government, utility and media/entertainment.

"Our partnership with COMPUTERLINKS will help us reach out to midmarket organizations through reseller partners," said Michelle Dickman, president and CEO of TriGeo Network Security. "This is especially relevant today as these companies face mounting regulatory pressures, shrinking budgets and increasingly complex internal and external threats – and they are actively searching for effective ways to address these issues."

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#### **About TriGeo Network Security**

TriGeo Network Security delivers enterprise security information and event management (SIEM) designed specifically for the needs of the midmarket. TriGeo SIM is the only real-time SIEM appliance

that automatically identifies and responds to network attacks, suspicious behavior and policy violations. This award-winning product combines real-time log management, event correlation, USB detection and prevention with powerful active response technology. TriGeo SIM is both a unique network defense technology and an "Audit-Proven" compliance solution that meets the security monitoring and log management requirements imposed by PCI, GLBA, NCUA, FDIC, HIPAA, SOX and more.

TriGeo has hundreds of customers across key vertical markets including financial services, healthcare, government, utility, retail and media/entertainment. TriGeo SIM has won numerous awards including the 2007 and 2008 *SC Magazine* Reader Trust Award, 2007 Frost & Sullivan North American Technology Innovation of the Year Award, the *Bank Technology News* #1 ranking in the 2008 FutureNow List, and the *SC Magazine Best Buy* of 2006 award for Event Management. The Company is a member of the PCI Security Standards Council and PCI Security Vendor Alliance and is represented by partners worldwide.

For additional information about TriGeo and its products, services and partners, please contact TriGeo at 1 (866) 664-9292 or at [www.TriGeo.com](http://www.TriGeo.com), and visit the TriGeoSphere blog at [blog.TriGeo.com](http://blog.TriGeo.com).

#### **About COMPUTERLINKS**

COMPUTERLINKS, with offices across Europe, North America and Asia, is a specialist distributor of Internet technology solutions offering world-wide capabilities. Backed by an operation in Europe with over 20 years experience in IP-based solutions, COMPUTERLINKS is unique in its level of knowledge of the Internet technology markets, and offers experienced technical, sales and marketing support.

COMPUTERLINKS does not sell direct to the end-user community or possess its own reseller arm. It operates through a network of reseller partners, including VARs, OEMs, systems integrators, ASPs and ISPs providing the channel with reliable, supported solutions from the worlds best authoring companies. For more information, visit [www.computerlinks.com](http://www.computerlinks.com).

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