



## **GECU Taps TriGeo for Proactive Network Defense**

### ***Hundreds of Midmarket Credit Unions Rely on TriGeo to Achieve Compliance, Extend Their IT Departments and Safeguard Their Networks***

**POST FALLS, Idaho (Nov. 3, 2009)** — GECU, Greater El Paso's largest locally owned financial institution with assets exceeding \$1.5 billion, selected [TriGeo Network Security's](#) Security Information Management (SIM) solution to proactively protect its network, improve and streamline its log file monitoring responsibilities, and achieve federal mandates including GLBA, FFEIC, NCUA.

TriGeo is widely recognized as the leading provider for affordable SIEM solutions that are exclusively designed for midmarket enterprises and has hundreds of credit union customers. GECU selected TriGeo over four competitors, including Cisco MARS and LogRhythm, because of TriGeo's:

- **[Real-time, in-memory correlation](#)** that identifies and **[actively blocks](#)** anomalous behavior, recognized network threats and policy violations
- **Ease of deployment and ease of use** that speeds return on investment (ROI) and minimizes training overhead
- **Flexible and [interactive interface and reporting](#)** that gives midmarket IT departments comprehensive visibility into the ocean of data traveling through their network
- **Integrated endpoint coverage** that limits or blocks USB devices through TriGeo's [USB-Defender](#) solution

"Even though policies are in place, employees still attempt to use USB devices on their workstations. What's frightening is that we discovered keyloggers and malware on several flash drives that people tried to connect to our network. Luckily other security measures were in place to avoid infection," said Robert Eckhart, information security group supervisor at GECU. "With TriGeo, we've shifted our strategy from forensic log file monitoring to proactive network defense, allowing us to take action and prevent breaches and violations of policy before they result in downtime or data loss."

"Eighty percent of TriGeo customers discover something that they didn't know about their network within the first month of deployment," said Michelle Dickman, president and CEO of TriGeo Network Security. "In a midmarket environment forensic log management systems are worthless because they can't stop a hacker from breaching your network – they can only tell you what happened after the fact. TriGeo goes beyond forensics and acts like the extra employee that's on guard 24x7."

Delivered as a fully configured appliance, TriGeo SIM supports hundreds of network devices, and comes stocked with more than 650 security and network monitoring rules and more than 240 pre-built reports for compliance and network analysis. The solution goes far beyond simple log management, providing [real-time log analysis](#) to identify network attacks and policy violations as they happen and

(more)

initiate proactive responses such as quarantining, blocking, and [USB device defense](#). All of this is available at a price starting below \$20,000. The company has hundreds of customers across financial services, retail, healthcare, education, government, utility and media/entertainment.

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### **About TriGeo Network Security**

TriGeo Network Security delivers security information and event management (SIEM) technology that is developed specifically for the needs of the midmarket. TriGeo SIM is the only SIEM appliance that automatically identifies and responds in real-time to network attacks, suspicious behavior and policy violations. This award-winning solution combines log management, event correlation, and USB detection and prevention with powerful active response technology. TriGeo SIM is both a unique network defense technology and an "Audit-Proven" compliance solution that meets the security monitoring and log management requirements for many industry standards including NERC CIP, PCI DSS, GLBA, NCUA, FDIC, HIPAA, SOX and more.

TriGeo has hundreds of customers across key vertical markets including financial services, health care, government, utility, retail and media/entertainment. Its technology has won numerous awards including four *SC Magazine* awards, the 2007 Frost & Sullivan North American Technology Innovation of the Year Award, a #1 ranking in *Bank Technology News*' FutureNow List, and the *SC Magazine* Best Buy of 2006 award for Event Management.

For additional information about TriGeo and its products, services and partners, please contact TriGeo at 1 (866) 664-9292 or at [www.TriGeo.com](http://www.TriGeo.com).

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